FORM 10-QSB
(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 1997
] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE EXCHANGE ACT
For the transition period from $\qquad$ to $\qquad$
Commission file number 0-22613
$\qquad$

ANTIVIRALS INC.
(Exact name of registrant as specified in its charter)

Oregon
(State or other jurisdiction of incorporation or organization)
(I.R.S. Employer Identification No.)

One SW Columbia Street,
Suite 1105, Portland, Oregon
97258
(Zip Code)
(Address of principal executive offices)
Issuer's telephone number, including area code: 503-227-0554

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
$\qquad$ No
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock without par value (Class)

11, 033, 481
(Outstanding at August 4, 1997)

Transitional Small Business Disclosure Format (check one): Yes $\qquad$ No $\qquad$

## ANTIVIRALS INC FORM 10-QSB <br> INDEX

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ANTIVIRALS INC.
(A DEVELOPMENT STAGE COMPANY)
BALANCE SHEETS

|  | June 30, $1997$ | $\begin{gathered} \text { December } 31, \\ 1996 \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Current Assets: |  |  |
| Cash and cash equivalents | \$ 17,555,893 | \$3, 011, 229 |
| Short-term investments - available for sale |  | 30, 000 |
| Other current assets | 29,018 | 28,255 |
| Total Current Assets | 17,584,911 | 3,069,484 |
| Property and Equipment, net of accumulated depreciation and amortization of \$2,102,731 and $\$ 1,858,359$ | 362,769 | 531,652 |
| Patent Costs, net of accumulated amortization of $\$ 188,813$ and $\$ 168,000$ | 559,986 | 474,806 |
| Deferred Offering Costs | - | 143,110 |
| Other Assets | 29,847 | 29,847 |
| Total Assets | \$ 18,537,513 | \$4,248, 899 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Current Liabilities: |  |  |
| Accounts payable | \$ 524,877 | \$ 153, 202 |
| Accrued payroll | 360,478 | 169,609 |
| Deferred payments | 7,996 | 7,996 |
| Total Current Liabilities | 893,351 | 330,807 |
| Common Stock Subject to Recission, $\$ .0001$ par <br> value, 1,292,973 issued and outstanding $3,121,965 \quad 3,121,965$ |  |  |
| Shareholders' Equity: |  |  |
| Preferred Stock, \$.0001 par value, 2,000,000 shares authorized; none issued and outstanding | - | - |
| Common stock, $\$ .0001$ par value, 50,000,000 shares authorized; 9,486,790 and 7,486,790 |  |  |
| issued and outstanding | 817 | 749 |
| Additional paid-in capital | 28,804,954 | 13,220,861 |
| Deficit accumulated during the development stage | $(14,283,574)$ | $(12,425,483)$ |
| Total Shareholders' Equity | 14,522,197 | 796,127 |
| Total Liabilities and Shareholders' Equity | \$ 18,537,513 | \$4,248, 899 |

The accompanying notes are an integral part of these balance sheets.


The accompanying notes are an integral part of these statemetns.

Cash flows from operating activities:

## Net loss

Adjustments to reconcile net loss to net cash flows used in operating activities:
Depreciation and amortization
Realized gain on sale of short-term investments -
available for sale
Compensation expense on issuance of common stock and partnership units
Compensation expense on issuance of options and
warrants to purchase common stock or partnership units
Conversion of interest accrued to common stock
(Increase) decrease in:
Other current assets
Other assets
Net increase in accounts payable, accrued payroll and deferred payments

Net cash used in operating activities
Cash flows from investing activities
Proceeds from sale or redemption of short-term investments
Purchase of property and equipment
Patent costs
Net cash provided by (used in) investing activities
Cash flows from financing activities
Proceeds from sale of common stock, warrants, and partnership units
Proceeds from exercise of warrants
Withdrawal of partnership net assets
Issuance of convertible debt
Deferred offering costs
Net cash provided by financing activities
Increase in cash and cash equivalents
Cash and cash equivalents
Beginning of period
End of period

|  | $\begin{aligned} & \text { Six months ended } \\ & 1997 \end{aligned}$ | June | $\begin{aligned} & 30, \\ & 1996 \end{aligned}$ | For the Period July 22, 1980 (Inception) to June 30, 1997 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | $(1,858,091)$ | \$ | $(835,972)$ | \$ | $(14,283,574)$ |
|  | 265,032 |  | 258,331 |  | 2,326,470 |
|  | - |  | $(96,750)$ |  | $(96,750)$ |
|  | - |  | - |  | 182,392 |
|  | 98,802 |  | - |  | 661,155 |
|  | - |  | - |  | 7,860 |
|  | (763) |  | $(10,733)$ |  | $(29,018)$ |
|  | - |  | - |  | $(45,191)$ |
|  | 562,544 |  | $(88,391)$ |  | 897,114 |
|  | $(932,476)$ |  | $(773,515)$ |  | $(10,379,542)$ |
|  | $\begin{gathered} 30,000 \\ (75,489) \\ (105,840) \end{gathered}$ |  | $\begin{array}{r} 210,665 \\ (656) \\ (25,038) \end{array}$ |  | $\begin{gathered} 247,750 \\ (2,488,845) \\ (748,799) \end{gathered}$ |
|  | $(151,329)$ |  | 184,971 |  | $(2,989,894)$ |
|  | 15,480,354 |  | 1,217,780 |  | 31,016,966 |
|  | 5,005 |  | - |  | 5,005 |
|  | - |  | - |  | $(176,642)$ |
|  | - |  | - |  | 80,000 |
|  | 143,110 |  | - |  | - |
|  | 15,628,469 |  | 1,217,780 |  | 30,925,329 |
|  | 14,544,664 |  | 629,236 |  | 17,555,893 |
|  | 3,011,229 |  | 680,892 |  | - |
| \$ | 17,555,893 | \$ | 1,310,128 | \$ | 17,555,893 |

The accompnaying notes are an ingtegral part of these statments.

ANTIVIRALS INC. NOTES TO FINANCIAL STATEMENTS (UNAUDITED)

## NOTE 1. BASIS OF PRESENTATION

The financial information included herein for the three and six-month periods ended June 30, 1997 and 1996 and the financial information as of June 30, 1997 is unaudited; however, such information reflects all adjustments consisting only of normal recurring adjustments which are, in the opinion of management, necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods. The financial information as of December 31, 1996 is derived from AntiViral's Inc.'s (the Company's) Registration Statement of Form SB-2 dated June 3, 1997. The interim financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company's Registration Statement on Form SB-2 and prospectus, dated June 3, 1997. The results of operations for the interim periods presented are not necessarily indicative of the results to be expected for the full year.

## NOTE 2. EARNINGS PER SHARE

In March 1997, the Financial Accounting Standards Board issued Statement 128, EARNINGS PER SHARE ("SFAS 128"), superseding Opinion 15. This statement establishes a different method of computing net income per share than is currently required under the provisions of Accounting Principles Board Opinion No. 15. Under SFAS 128, the Company will be required to present both basic net income per share and diluted net income per share. SFAS 128 is required to be adopted for periods ending after December 15, 1997. As the Company has recorded losses for all periods presented, SFAS 128 has no effect on as reported loss per share amounts.

## NOTE 3. SUBSEQUENT EVENTS

Subsequent to June 30, 1997, the Company's Underwriters exercised their over-allotment option and purchased 300,000 additional units at $\$ 9$ per unit, the initial public offering price, with each unit consisting of one share of common stock and a warrant to purchase one share of common stock for $\$ 13.50$. Net proceeds of $\$ 2,478,600$ were received by the Company.

Also subsequent to June 30, 1997, the Company completed its rescission offering to certain shareholders. In this offering, the Company repurchased 64,049 shares of its common stock for payments totaling $\$ 408,419$

The Financial Statements and Notes thereto should be read in conjunction with the following discussion. The discussion in this Form 10-QSB contains certain forward-looking statements that involve risks and uncertainties, such as statements of the Company's plans, objectives, expectations and intentions. The cautionary statements made in this discussion should be read as being applicable to all related forward-looking statements wherever they appear in this filing. The Company's actual results could differ materially from those discussed in "Risk Factors" included in the Company's Prospectus dated June 3, 1997, as well as those discussed elsewhere in this filing.

## OVERVIEW

From its inception in July 1980, the Company has devoted its resources primarily to fund its research and development efforts. The Company has been unprofitable since inception and, other than limited interest and grant revenue, has had no material revenues from the sale of products or other sources, and does not expect material revenues for at least the next 12 months. The Company expects to continue to incur losses for the foreseeable future as it expands its research and development efforts. As of June 30 1997, the Company's accumulated deficit was $\$ 14,283,574$.

## RESULTS OF OPERATIONS

Operating expenses increased to $\$ 1,332,042$ in the second quarter of 1997 from $\$ 589,425$ in the second quarter of 1996 and to $\$ 1,953,793$ for the six months ended June 30, 1997 from $\$ 1,014,311$ for the comparable period of 1996 due to increases in research and development staffing and expenses associated with outside collaborations, regulatory affairs, and pre-clinical testing of the Company's technologies.

Other income increased to $\$ 62,893$ for the three month period ended June 30, 1997 from $\$ 7,700$ in the comparable period of 1996 due to increased interest earning cash balances in 1997 from proceeds from a third quarter 1996 private placement and the Company's initial public offering in June 1997. Other income declined, however, to $\$ 91,948$ for the six months ended June 30, 1997 from $\$ 178,339$ for the six months ended June 30, 1996 due to other income generated in the first quarter of 1996 from the sale of short-term investments.

## LIQUIDITY AND CAPITAL RESOURCES

The Company's cash and cash equivalents were $\$ 17,555,893$ at June 30, 1997, compared with $\$ 3,011,229$ at December 31,1996 . The increase of $\$ 14,544,664$ was primarily due to net proceeds of $\$ 15,480,354$ from the Company's initial public offering effective June 3, 1997, offset by $\$ 932,476$ used in operations and $\$ 151,329$ used for investing activities which consist primarily of purchases of property and equipment and patent related costs. Accounts payable increased from \$153,202 at December 31, 1996 to \$524,877 at June 30, 1997, primarily due to the accrual of costs associated with the Company's initial public offering.

The Company's future expenditures and capital requirements will depend on numerous factors, including without limitation, the progress of its research and development programs, the progress of its pre-clinical and clinical trials, the time and costs involved in obtaining regulatory approvals, the cost of filing, prosecuting, defending and enforcing any patent claims and other intellectual property rights, competing technological and market developments, the ability of the Company to establish collaborative arrangements and the terms of any such arrangements, and the costs associated with commercialization of its products. The Company's cash requirements are expected to increase significantly each year as it expands its activities and operations. There can be no assurance, however, that the Company will ever be able to generate product revenues or achieve or sustain profitability.

Subsequent to June 30, 1997, the Company's Underwriters exercised their over-allotment option and purchased 300,000 additional units at $\$ 9$ per unit, the initial public offering price, with each unit consisting of one share of common stock and a warrant to purchase one share of common stock for $\$ 13.50$. Net proceeds of $\$ 2,478,600$ were received by the Company.

Also subsequent to June 30, 1997, the Company completed its rescission offering to certain shareholders. In this offering, the Company repurchased 64,049 shares of its common stock for payments totaling $\$ 408,419$.

The Company does not expect to raise additional funds in order to satisfy its cash requirements over the next twelve months.

## ITEM 2. CHANGES IN SECURITIES

c) On April 15, 1997, the Company sold an aggregate of 17,767 shares of Common Stock for an aggregate purchase price of $\$ 5,005$ to two people pursuant to the exercise of warrants in reliance on Rule 701 promulgated under the Securities Act of 1933.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

On April 3, 1997, the shareholders of the Company took the following action

1. The shareholders elected the nine nominees for director to the Board of Directors of the Company. The nine directors elected, along with the voting results are as follows:


ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) The exhibit filed as a part of this report is listed below and this list constitutes the exhibit index.

EXHIBIT NO.
27 Financial Data Schedule
(b) Reports on Form 8-K

The Company did not file any Reports on Form 8-K during the quarter ended June 30, 1997

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ANTIVIRALS, INC.

By: /s/ Denis R. Burger, P.h.D.
Denis R. Burger, Ph.D.
Chief Executive Officer and Director
(Principal Executive Officer)

By: /s/ Alan P. Timmins
Alan P. Timmins
Chief Operating officer and
Chief Financial Officer
(Principal Financial and Accounting Officer)

## 6-MOS

DEC-31-1997
JAN-01-1997
JUN-30-1997
17,555, 893
0
${ }^{0} 0$
17,584,911
2,465,500
2,102,731
$18,537,513$
893,351

0

3,122,782 14, 521, 380
$18,537,513$

$$
3,754
$$

1,953,793
0
$(1,858,091)$
$(1,858,091)$
$0^{0}$
$(1,858,091)$
(0.20)
(0.20)

